VI Semester B.B.A. Examination, August/September 2023 (CBCS – 2016 – 17 and Onwards) (Repeaters) BUSINESS ADMINISTRATION

Paper - 6.1 : International Business

Time: 3 Hours

Max. Marks: 70

Instruction: All the answers should be in English only.

SECTION - A

Answer any five of the following sub-questions; carrying two marks each. (5×2=10)

- 1. a) What is MNC?
 - b) What is market research?
 - c) What is importing?
 - d) What is foreign exchange market?
 - e) What is franchising?
 - f) State any two forms of international business.
 - g) What is transnational company?

SECTION - B

Answer any three of the following questions, carrying six marks each. (3×6=18)

- Explain the essential conditions for globalisation.
- 3. Explain the methods of payment.
- 4. What are the merits and demerits of RDI?
- 5. Explain the features of marketing research.
- 6. Explain the nature of MNCs.





SECTION - C

Answer any three of the following questions, carrying fourteen marks each.

 $(3 \times 14 = 42)$

- 7. Explain the advantages and disadvantages of globalisation.
- 8. Explain the nature and benefits of international business.
- 9. Write a note on FDI and EXIM policy.
- Discuss information requirements for international marketing.
- 11. Explain the role of MNCs in Indian economy.