



14

III Semester M.B.A. Examination, June 2024 (CBCS)

MANAGEMENT

3.9 : Management Perspectives (Open Elective)

Time: 3 Hours

Max. Marks: 70

SECTION - A

Answer all the questions. Each question carries two marks.

 $(10 \times 2 = 20)$

- 1. Define Management.
- 2. Explain the term Organization.
- 3. What is Quality Circle?
- 4. Define Pareto Chart.
- 5. What is Brainstorming?
- 6. What is Informal Communication?
- 7. Define Autocratic Leadership style.
- 8. What is delegation in leadership?
- 9. What do you mean by Intrinsic Motivation?
- Define Business Communication.

SECTION - B

Answer any four questions. Each question carries five marks.

 $(4 \times 5 = 20)$

- 11. Write a short note on functional areas of the organization.
- 12. Bring out the characteristics of successful team.
- 13. What is matrix organizational structure and explain its advantages.
- 14. Explain Hertzberg's two factor theory of motivation.
- 15. Describe the steps involved in the process of meeting.
- 16. Differentiate between planning and organizing.



SECTION - C

Answer any three questions. Each question carries 10 marks.

 $(3 \times 10 = 30)$

- 17. Explain in detail various types of organizational structure with examples.
- 18. Explain in detail various management tools with examples.
- 19. Describe the process of Business Communication.
- 20. Describe the functions of management.
- 21. What are different theories of motivation? Explain briefly any two theories of motivation.